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# Julian Hackinger

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CONTACT INFORMATION      Chair of Economics,  
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RESEARCH INTERESTS      Social Preferences & Bounded Rationality  
Behavioural Welfare Economics

ACADEMIC POSITIONS      **Research Assistant**      2015-present  
Technical University of Munich (TUM), Munich, Germany

**Research Assistant**      2013-2014  
Max-Planck-Institute for Innovation and Competition, Munich, Germany

RESEARCH VISITS      **Carnegie Mellon University (CMU), Pittsburgh (PA, USA)**      Sep - Oct 2017  
Department of Social & Decision Sciences, invited by George Loewenstein  
Visiting Scholar

EDUCATION      **Technical University of Munich (TUM)**      2016-present  
Ph.D. Candidate in Economics      Supervisor: Robert K. von Weizsäcker

**University of Munich (LMU)**      2012-2015  
M.Sc. Economics      Supervisor: Florian Englmaier

**Université Libre de Bruxelles (ULB)**      2011-2012  
Term abroad

**University of Munich (LMU)**      2009-2012  
B.Sc. Economics

PUBLICATIONS      Ignoring Millions of Euros: Transfer Fees and Sunk Costs in Professional Football, *Journal of Economic Psychology*, forthcoming.

DataGorri: A Tool for Automated Data Collection of Tabular Web Content, *Netnomics* (2018), 19(1-2):31-41.

WORKING PAPER      Not All Income is the Same to Everyone: Cognitive Ability and the House Money Effect in Public Goods Games (2016) *Munich Personal RePEc Archive Paper No. 70836*

A Brief Guide for the Creation of Author-specific Citation Metrics and Publication Data Using the Thomson Reuters Web of Science (2013) *RatSWD Working Paper Series No. 228* (joint with Frank Mueller-Langer, Michael Gerstenberger, and Benjamin Heisig)



PEER REVIEW        Spring Meeting of Young Economists (2)  
ACTIVITIES

NON-ACADEMIC     Allianz SE (Munich, Germany, 2014-2015), European Commission (Brussels, Belgium, 2013), The Linde  
WORK EXPERIENCE Group (Munich, Germany, 2012-2013), Munich RE (Munich, Germany, 2011)

OTHER              **IT Skills:** Stata, LaTeX, VBA, Python, Matlab  
**Languages:** German (native), English (fluent, ToEFL 111), French (fluent), Spanish (good skills), Italian  
(good skills)